

Bolstering the Revenue Base Toward the Final Year of the Medium-Term Management Plan

*Summary of Consolidated Results for the First Half of the Fiscal Year
Ending March 31, 2012 and Full-Year Forecasts*

(Stock code: 2871)

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Notes

- 1) Figures shown in the graphs and charts in this presentation, unless otherwise specified, have been rounded to the unit indicated. Certain figures have also been rounded up or down.
- 2) “Initial forecast” is the forecast announced on May 10, 2011. “E” or “forecast” is the forecast announced on November 1, 2011. “P” is the medium-term management plan announced on May 11, 2010.

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Summary of Consolidated Results: Results of the First Half



Unit: 100 million yen (amounts less than 100 million yen are rounded off, some fractional amounts have been adjusted)

	Q2 (Cumulative)				
	Actual	Change from FY11/3 Q1-Q2		Change from initial forecast	
		Amount	Ratio	Initial forecast	Change
Processed Foods	869	61	8%	820	49
Marine Products	327	-18	-5%	307	20
Meat and Poultry Products	376	-8	-2%	381	-5
Logistics	748	46	7%	730	18
Real Estate	26	-9	-26%	25	1
Other	29	-2	-5%	30	-1
Adjustment	-109	3	-	-115	6
Total Net Sales	2,266	74	3%	2,178	88
Processed Foods	26	1	3%	7	19
Marine Products	4	-3	-39%	2	2
Meat and Poultry Products	3	3	579%	3	0
Logistics	37	-2	-6%	32	5
Real Estate	12	-7	-35%	11	1
Other	2	0	10%	0	2
Adjustment	-0	2	-	-1	1
Total Operating Income	83	-6	-7%	54	29
Recurring Income	78	-8	-9%	47	31
Net Income	42	-9	-18%	27	15
EPS	14 yen	-3 yen	-16%	9 yen	5 yen

- 1. Net sales:** Net sales rose 3% year on year with a strong performance in the Processed Foods and Logistics segments.
- 2. Operating income:** Operating income fell ¥0.6 billion year on year, reflecting the renewal of rental building contracts but exceeded the initial forecast as much as ¥2.9 billion due to better-than-expected results in Processed Foods and Logistics segments.
- 3. Recurring income and net income:** Net income declined ¥0.9 billion from a year ago, chiefly attributable to a loss on devaluation of investment securities.
- 4. Other:**
 - (1) Acquisition of treasury stock
Of 15 million shares, the target of the medium term management plan, 10.64 million shares have been acquired as of October 31, 2011.
 - (2) Bonds issued
Bonds worth 20 billion yen were issued for long-term stabilization funds.

Impacts of the Tohoku-Kanto Earthquake

	Initial forecast (annual)		Actual results for H1		Comparison with prospects for impacts of the disaster
	Net Sales	Operating Income	Net Sales	Operating Income	
Marine Products	¥-3.9 billion	¥-0.1 billion	¥-0.5 billion	No impact	Declines in demand in the aftermath of the disaster were smaller than expected.
Meat and Poultry Products	¥-1.6 billion	¥-0.1 billion	No impact	No impact	The recovery in chicken meat production in the Tohoku region was fast, and the impact was smaller than expected.
Logistics	¥-2.5 billion	¥-0.3 billion	¥-1.2 billion	¥-0.2 billion	The recovery was fast, and the impact was smaller than expected.
Total	¥-8.0 billion	¥-0.5 billion	¥-1.7 billion	¥-0.2 billion	

No impacts of the Tohoku-Kanto Earthquake are expected in the second half.

Summary of Consolidated Results: Full-Year Forecasts



Unit: 100 million yen (amounts less than 100 million yen are rounded off, some fractional amounts have been adjusted)

	Total (Q3 and Q4)					Full year				
	Forecast	Change from FY11/3 Q3-4		Change from initial forecast		Forecast	Change from FY11/3		Change from initial forecast	
		Amount	Ratio	Initial forecast	Change		Amount	Ratio	Initial forecast	Change
Processed Foods	871	60	7%	820	51	1,740	121	7%	1,640	100
Marine Products	328	5	1%	344	-16	655	-13	-2%	651	4
Meat and Poultry Products	359	-39	-10%	378	-19	735	-48	-6%	759	-24
Logistics	752	60	9%	756	-4	1,500	106	8%	1,486	14
Real Estate	25	-6	-20%	26	-1	51	-15	-23%	51	0
Other	31	-1	-2%	33	-2	60	-2	-4%	63	-3
Adjustment	-112	-10	-	-113	1	-221	-6	-	-228	7
Total Net Sales	2,254	68	3%	2,244	10	4,520	142	3%	4,422	98
Processed Foods	24	3	15%	29	-5	50	4	8%	36	14
Marine Products	2	3	-	4	-2	6	0	1%	6	0
Meat and Poultry Products	3	-1	-19%	4	-1	6	2	55%	7	-1
Logistics	36	2	7%	38	-2	73	0	0%	70	3
Real Estate	9	-8	-48%	10	-1	21	-15	-41%	21	0
Other	2	0	-14%	2	0	4	-0	-4%	2	2
Adjustment	0	0	-	-1	1	0	2	-	-2	2
Total Operating Income	77	-1	-1%	86	-9	160	-7	-4%	140	20
Recurring Income	71	-4	-6%	79	-8	149	-12	-8%	126	23
Net Income	39	50	-	43	-4	81	41	100%	70	11

ROE	7%	4%		6%	1%
EPS	27 yen	14 yen	107%	23 yen	4 yen

- Net sales:** Net sales are expected to rise 3% year on year in the full year as Processed Foods and Logistics are set to continue to perform well in the second half.
- Operating income:** Operating income is expected to exceed the year-ago level in Processed Foods and Logistics in the second half. However, we forecast that full-year operating income will decline ¥0.7 billion year on year, reflecting a fall in Real Estate.
- Recurring income and net income:** We expect that net income will increase a significant ¥4.1 billion year on year in the full year, chiefly due to the absence of extraordinary losses (including a loss on the change of retirement benefit scheme) posted in the previous fiscal year.

Processed Foods

Results for the First Half and Full-Year Forecasts: Net Sales



Unit: 100 million yen (amounts less than 100 million yen are rounded off, some fractional amounts have been adjusted)

		Q2 (Cumulative)					Total (Q3 and Q4)					Full year				
		Actual	Change from FY11/3 Q1-Q2		Change from initial forecast		Forecast	Change from FY11/3 Q3-4		Change from initial forecast		Forecast	Change from FY11/3		Change from initial forecast	
			Amount	Ratio	Initial forecast	Change		Amount	Ratio	Initial forecast	Change		Amount	Ratio	Initial forecast	Change
Net Sales	Processed Foods	869	61	8%	820	49	871	60	7%	820	51	1,740	121	7%	1,640	100
	Pre-Cooked Frozen Foods for Household Use	258	25	11%	240	18	256	9	3%	249	7	514	34	7%	489	25
	Pre-Cooked Frozen Foods for Commercial Use	398	22	6%	390	8	407	12	3%	407	-0	805	34	4%	797	8
	Health Value	29	2	9%	30	-1	25	3	15%	29	-4	54	6	12%	59	-5
	Other	184	11	7%	160	24	183	37	25%	135	48	367	48	15%	295	72

◆First-Half Results

1. Overall

Sales, especially of Pre-Cooked Frozen Foods for Household Use, continued to rise from the second half of the previous fiscal year and increased 8% year on year in the first half. We assume that this reflected the effect of launches of new products, an increase in exposure in TV programs from last year, and changes in purchasing behavior after the earthquake (expansion of the customer base, a trend of meals cooked and eating at home).

2. Pre-Cooked Frozen Foods for Household Use

Sales increased 11% year on year, above the market growth rate. Sales were strong, especially of processed chicken products, cooked vegetables, and rice products.

3. Pre-Cooked Frozen Foods for Commercial Use

Sales of our mainstay processed chicken products and croquettes were strong, reflecting increasing demand for purchasing pre-cooked meals and eating at home. Overall, sales climbed 6% year on year.

4. Health Value

Sales rose 9% year on year, attributable to robust sales of acerola raw materials.

5. Other

Sales of chicken breast products and byproducts at GFPT Nichirei in Thailand were included.

◆Full-Year Forecasts

1. Overall

Sales in Pre-Cooked Frozen Foods for Household Use and Pre-Cooked Frozen Foods for Commercial Use segments will continue to rise, although the growth rates from the second half of the previous fiscal year will decline. Overall, we expect sales for the full year will increase 7% year on year.

2. Pre-Cooked Frozen Foods for Household Use

Sales are expected to rise 3% year on year in the second half and 7% in the full year as sales of basic items, including processed chicken products and rice products, will remain strong.

3. Pre-Cooked Frozen Foods for Commercial Use

We forecast that sales will increase 3% in the second half and 4% in the full year, primarily reflecting the expansion of sales of processed chicken products for the market of pre-cooked meals to be eaten at home.

4. Health Value

We expect that sales will rise 15% in the second half and 12% in the full year, attributable to strong sales of acerola raw materials and the effect of sales promotions of wellness foods.

5. Other

Sales are forecast to climb 15% year on year in the full year, mainly because of an expected increase in sales in Thailand in association with the start of full-scale operations of GFPT Nichirei.

Results for the First Half and Full-Year Forecasts: Operating Income

Factors for Year-on-Year Increase/Decrease of Operating Income from Processed Foods

Unit: 100 million yen

	Q2 (Cumulative)		Total (Q3 and Q4)		Full year	
	Actual	Change from initial forecast	Forecast	Change from initial forecast	Forecast	Change from initial forecast
Operating income in previous fiscal year	25	-	21	-	46	-
Factors for decrease	-14	14	-12	8	-26	22
Rise in raw material and purchase prices	-11	7	-9	11	-20	18
Difficulty in covering fixed costs due to the low operation of the Thai factory	-2	4	-2	-4	-4	0
Others	-1	3	-1	1	-2	4
Factors for increase	15	5	15	-13	30	-8
Price revision, etc./ Improvement in raw material purchases	5	0	8	-16	13	-16
Increase of revenues from chicken meat, etc.	5	2	3	2	8	4
Productivity improvement in domestic plants	3	2	2	1	5	3
Reduction of fixed costs	2	1	2	0	4	1
Operating income in fiscal year under review	26	19	24	-5	50	14

◆First-Half Results

1. Operating income rose ¥0.1 billion from a year ago and ¥1.9 billion more than the initial forecast.
2. The increase in costs, including rises in raw material costs and purchase prices, was below the initial forecast and was offset by higher sales, especially of pre-cooked frozen foods for household use, and initiatives including productivity improvement in domestic plants.

◆Full-Year Forecasts

1. We expect operating income will rise ¥0.3 billion year on year in the second half and ¥0.4 billion in the full year.
2. We expect cost increases will be limited in the fiscal year under review. The Company will strive to take the same initiatives as in the first half to offset cost increases.

An Increase in Costs Will Be Limited and Will Be Offset by a Sales Increase and Productivity Improvement.

Increase of Costs and Measures for Absorbing Them

Unit: 100 million yen

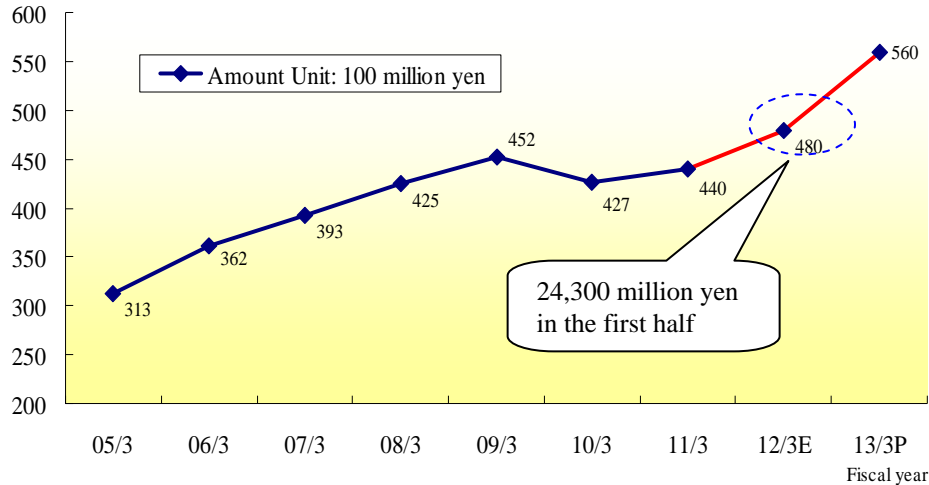
Issues and solutions		Q2 (Cumulative)		Total (Q3 and Q4)		Full year	
		Actual	Change from initial forecast	Forecast	Change from initial forecast	Forecast	Change from initial forecast
Factors for cost increase	Rise of raw material prices	-4	4	-3	5	-7	9
	Rise of purchase price of processed chicken products	-5	3	-4	5	-9	8
	Rise of purchase price of other processed foods	-2	0	-2	1	-4	1
	Total	-11	7	-9	11	-20	18
Cost absorption measures to be taken this fiscal year	Price revisions and changes in product standards	-	-	3	-15	3	-15
	Review of commercial distribution expenses	3	-1	3	-1	6	-2
	Review of raw material purchase methods	2	1	2	0	4	1
	Total	5	0	8	-16	13	-16
Cost reduction measures assumed in the medium-term plan	Productivity improvement in domestic plants	3	2	2	1	5	3
	Reduction of fixed costs	2	1	2	0	4	1
	Total	5	3	4	1	9	4

1. The prices of processed chicken products and food oil rose in the first half. In addition, the price of rice is expected to increase in the second half. Overall, however, an increase of costs is expected to fall far short of the initial forecast.
2. We will therefore minimize the price revisions planned in the second half and will offset the higher costs by measures from the beginning of the fiscal year, including productivity improvement, the reduction of fixed costs, and reviews of the commercial distribution expense.

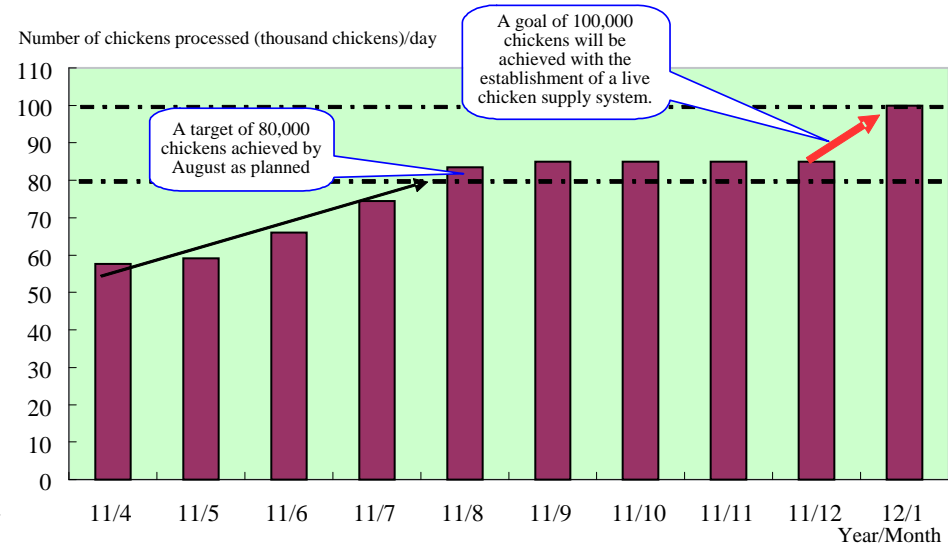
Sales and Production of Processed Chicken Products On a Par with Initial Forecast



Changes in the Amount of Sales of Processed Chicken Products at Nichirei (in the Japanese Market)



Changes in Number of Live Chickens Processed at GFPT Nichirei



1. Results in the first half

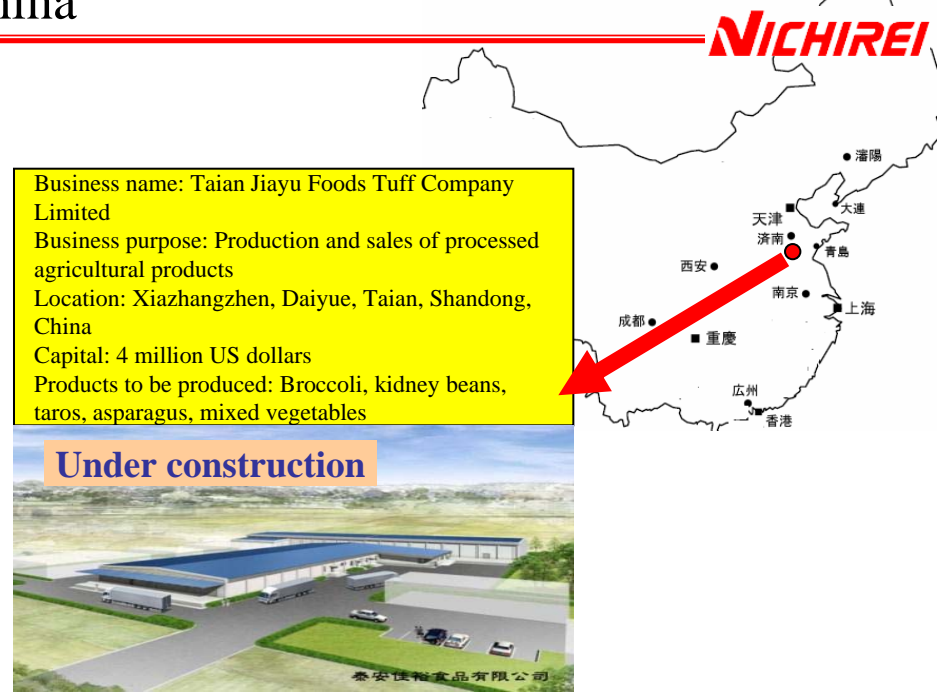
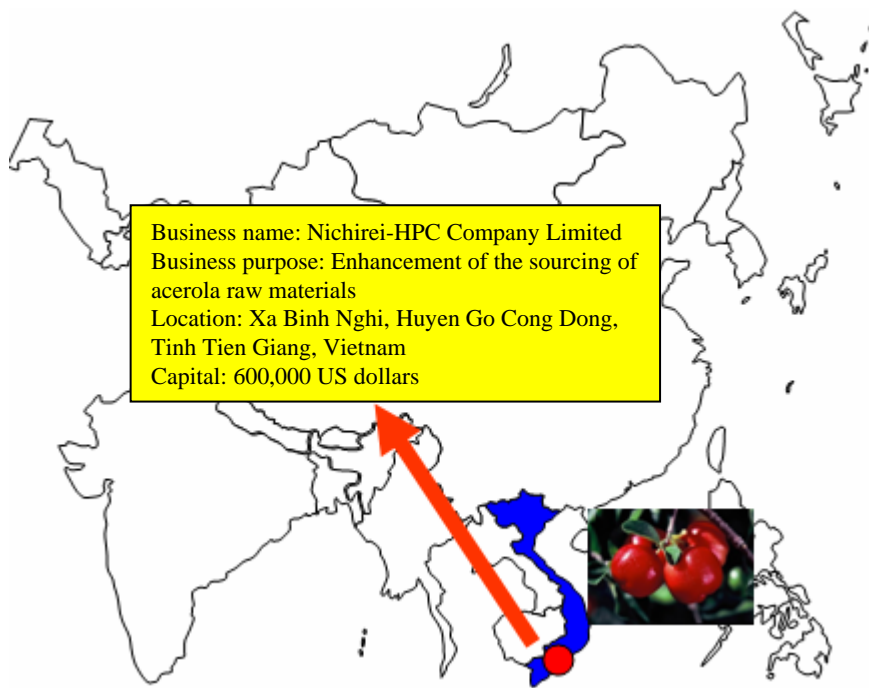
- (1) Domestic demand for processed chicken products remained strong. Results are on course to reaching target annual sales of 48,000 million yen.
- (2) The number of chickens processed at the slaughterhouse of GFPT Nichirei reached 80,000 per day in August as planned. The number will reach 100,000 per day in January 2012, when a live chicken supply system will be established with an addition to the chicken coops at GFPT.

2. Action in the second half

- (1) Processed chicken breast products have been sold in Europe in earnest since October. Sales are expected to reach 400 million yen.
- (2) We will enhance profitability by processing increasing percentages of uncooked breast meat and byproducts, which are sold in Thailand.
- (3) We will enhance productivity by increasing the retention rate of employees at the slaughterhouse and enhancing their skill.

The effect of the flooding in Thailand is not taken into consideration.

Enhancing Sourcing of Acerola Raw Materials in Vietnam and Marketing of Processed Foods in China



1. Enhancing sourcing of acerola raw materials
 - (1) To improve the quality of acerola raw materials and promote expertise on the cultivation of acerola, Nichirei established a new company in Vietnam in August 2011.
 - (2) Acerola raw materials are selling well in Japan. Demand for natural vitamin C is strong in Europe. Against the background, Nichirei will enhance its capacity of sourcing acerola raw materials in Vietnam, which is the second largest producer behind Brazil.
 - (3) Using expertise cultivated at an experimental farm in Brazil, Nichirei will seek to differentiate its acerola fruit in Vietnam from that of competitors in quality.
2. Enhancing marketing in China
 - (1) Making preparations for sales to a major fast food restaurants.
 - (2) Established Taian Jiayu Foods Tuff Company Limited (which is planned to start operation in the summer of 2012) to promote the production and sale of processed agricultural products. Nichirei will sell products produced under the Japanese quality control standards in China, where demand is expected to increase.

Marine Products & Meat and Poultry

Marine Products & Meat and Poultry Reducing Inventory in Changing Markets; Maintaining Revenue by Expanding Sales of Processed Products

Unit: 100 million yen (amounts less than 100 million yen are rounded off, some fractional amounts have been adjusted)

		Q2 (Cumulative)					Total (Q3 and Q4)					Full year				
		Actual	Change from FY11/3 Q1-Q2		Change from initial forecast		Forecast	Change from FY11/3 Q3-4		Change from initial forecast		Forecast	Change from FY11/3		Change from initial forecast	
			Amount	Ratio	Initial forecast	Change		Amount	Ratio	Initial forecast	Change		Amount	Ratio	Initial forecast	Change
Marine Products	Net Sales	327	-18	-5%	307	20	328	5	1%	344	-16	655	-13	-2%	651	4
	Operating Income	4	-3	-39%	2	2	2	3	-	4	-2	6	0	1%	6	0
Meat and Poultry	Net Sales	376	-8	-2%	381	-5	359	-39	-10%	378	-19	735	-48	-6%	759	-24
	Operating Income	3	3	579%	3	0	3	-1	-19%	4	-1	6	2	55%	7	-1

1. Marine Products Business

- (1) Net sales declined 5% year on year in the first half, reflecting the impact of the earthquake as well as decreases in quantities supplied of crabs, fish eggs, and shrimp. Operating income fell ¥0.3 billion from a year ago, affected by lost revenues, but exceeded the initial forecast.
- (2) Shrimp, octopuses, and crabs are expected to be in short supply in the second half, attributable to a lack of resources and higher local prices. In the circumstances, Nichirei will buy carefully and minimize inventory risks. We will also propose optimally processed products to user routes and will seek to expand sales through sales activities using close connections. As a result, we expect to achieve sales on a par with the year-ago level in the second half. We forecast that operating income will increase ¥0.3 billion from a year ago, reflecting the maintenance of the profitability of products and the absence of the effect of bad debt provision in the previous fiscal year. Net sales will decline 2%, and operating income will rise slightly in the full year.

2. Meat and Poultry business

- (1) Net sales decreased 2% year on year in the first half, the result of declines in the supply of domestic chicken and harmful rumors about domestic beef because of the nuclear accidents. Operating income rose ¥0.3 billion from a year ago, when the Company was adversely affected by factors that raised costs, such as the foot-and-mouth disease and extreme heat.
- (2) We expect that Nichirei will struggle in the second half with profitability worsening in association with falls in the price of imported chicken in Japan. Nichirei will seek to curb falls through thorough sourcing control of domestic fresh chicken and pork. Meanwhile, Nichirei will focus on expanding sales routes to users of conscious raw materials, such as “Jun Wakei” (pure Japanese chicken), and processed foods. As a result, we forecast that net sales will decline 10%, and operating income will decrease ¥0.1 billion in the second half. In the full year, net sales will fall 6%, and operating income will rise ¥0.2 billion, reflecting the increased income in the first half.

Logistics

Results for the First Half and Full-Year Forecasts

Unit: 100 million yen (amounts less than 100 million yen are rounded off, some fractional amounts have been adjusted)

		Q2 (Cumulative)					Total (Q3 and Q4)					Full year				
		Actual	Change from FY11/3 Q1-Q2		Change from initial forecast		Forecast	Change from FY11/3 Q3-4		Change from initial forecast		Forecast	Change from FY11/3		Change from initial forecast	
			Amount	Ratio	Initial forecast	Change		Amount	Ratio	Initial forecast	Change		Amount	Ratio	Initial forecast	Change
Net Sales	Logistics	748	46	7%	730	18	752	60	9%	756	-4	1,500	106	8%	1,486	14
	Logistics Network	413	29	8%	399	14	415	30	8%	416	-1	828	59	8%	815	13
	Regional Storage	233	10	4%	230	3	228	14	7%	230	-2	461	24	5%	460	1
	Overseas	95	16	20%	93	2	96	11	13%	98	-2	191	27	16%	191	0
	Other/Intersegment	7	-8	-54%	8	-1	13	4	42%	12	1	20	-4	-16%	20	0
Operating Income	Logistics	37	-2	-6%	32	5	36	2	7%	38	-2	73	0	0%	70	3
	Logistics Network	13	-1	-10%	12	1	15	3	28%	14	1	28	2	7%	26	2
	Regional Storage	22	-1	-6%	20	2	20	1	5%	23	-3	42	-1	-1%	43	-1
	Overseas	6	2	53%	4	2	4	1	32%	5	-1	10	3	43%	9	1
	Other/Intersegment	-4	-1	62%	-4	0	-3	-3	570%	-4	1	-7	-4	155%	-8	1

◆First-Half Results

- Overall
Net sales rose 7% year on year with an increase in each business. Operating income declined ¥0.2 billion but exceeded the initial forecast.
- Logistics Network
Net sales increased 8%, but operating income fell ¥0.1 billion. Increases in the volume of transport and transfer associated with the establishment of new centers contributed to sales and operating income. Operating income declined from a year ago with the effect of the earthquake but exceeded the initial forecast.
- Regional Storage
Net sales climbed 4%, and operating income dropped ¥0.1 billion. A rise in net sales reflected the effect of the earthquake, which was less than initially forecast, and the effect of the establishment of new facilities. Operating income declined partly due to the depreciation burden.
- Overseas
Net sales rose 20%, and operating income was up ¥0.2 billion, attributable to the effect of the acquisition of Godfroy in the previous fiscal year and the strong performance of the existing business, despite the effect of exchange rates.

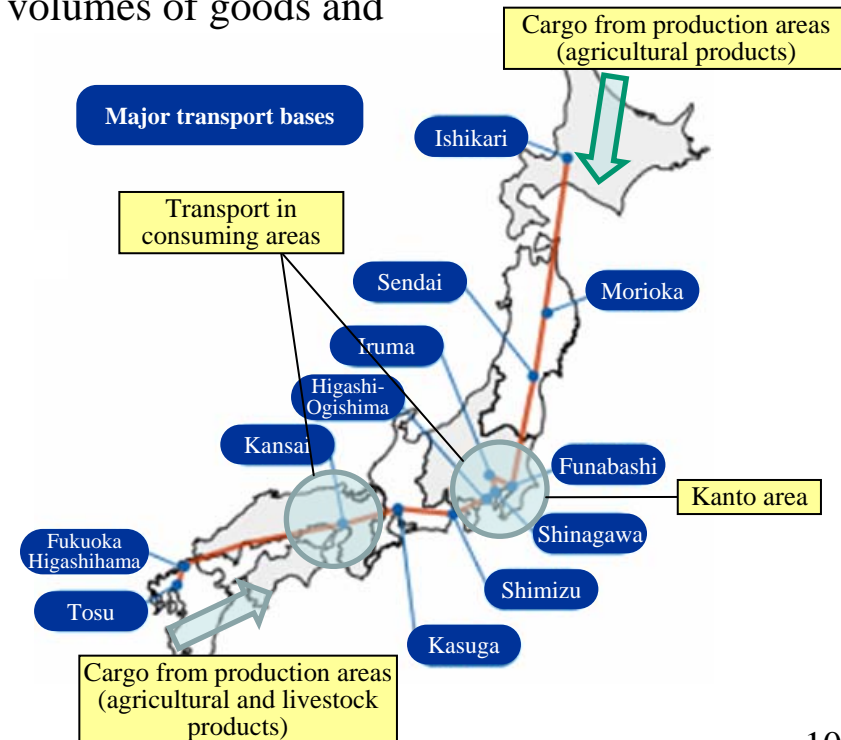
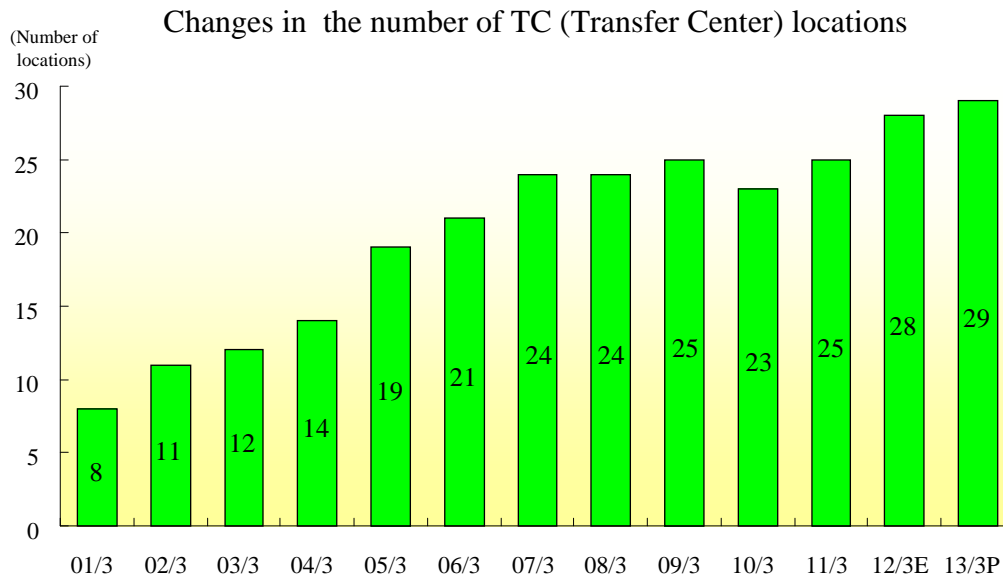
◆Full-Year Forecasts

- Overall
We expect that net sales will increase 8% year on year in the full year. Operating income will be on a par with the year-ago level but will be ¥0.3 billion more than the initial forecast. As in the first half, Overseas and Logistics Network operations will be driving force.
- Logistics Network
We expect that net sales will rise 8%, and operating income will increase ¥0.2 billion, reflecting the continued effect of new transfer centers. We do not expect any effect of the earthquake in the second half.
- Regional Storage
We forecast that net sales will climb 5%, and operating income will decline ¥0.1 billion. Operating income will continue to be affected by substantial depreciation expense but will rise ¥0.1 billion in the second half partly because of the absence of the effect of the earthquake.
- Overseas
Net sales are expected to rise 16%, and operating income is forecast to increase ¥0.3 billion. Although the acquisition of Godfroy will cease to affect results in the second half, the existing storage and transport bases will continue to contribute to results.

Aiming to Increase TC Operations by Expanding the Temperature Range



1. The number of contracts at transfer centers (TC) is on a par with the initial plan.
2. Nichirei started handling cargo at ordinary temperatures at a center that started operations for a drug store in the previous fiscal year. We are seeking to expand the volume by handling cargo at different temperature zones (chilled and ordinary temperature cargo).
3. In the transport business, profitability increased with improvements in efficiency on existing routes. Taking advantage of this, the Group will seek to provide transport to existing regional storage customers and expand its revenue from transport in the medium to long terms. Specifically, we will focus on Hokkaido and Kyushu, where there is substantial distribution of cargo from production areas, and on Kanto and Kansai, where there are large volumes of goods and high potential for expansion.

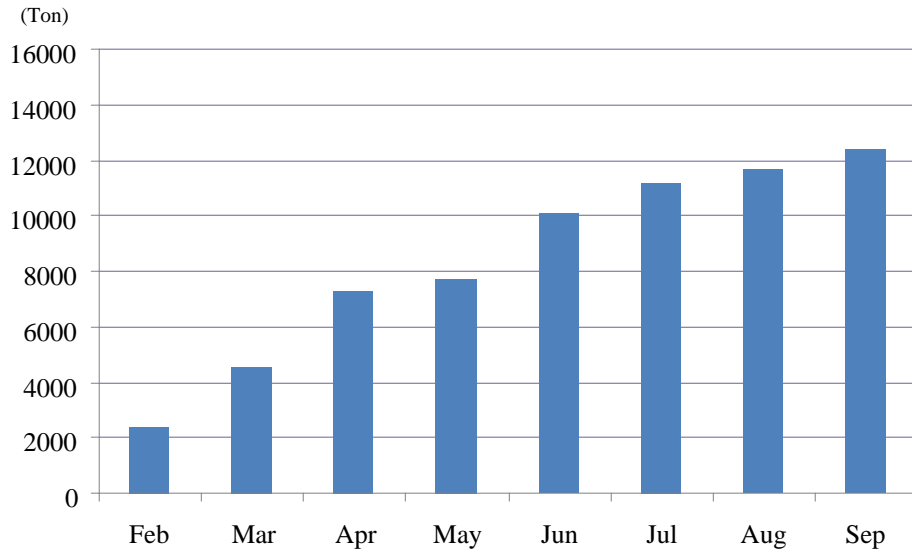


Cargo Booking Increasing at Higashi-Ogishima DC; Construction of No. 2 Building to Start in Response to Strong Demand

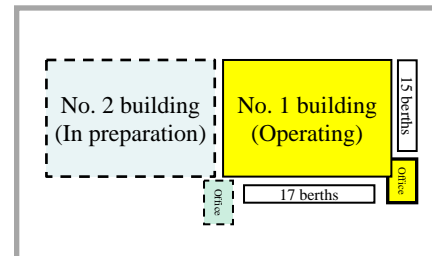


1. Cargo booking is increasing steadily at Higashi-Ogishima DC. Nichirei will seek to maximize earnings by optimizing personnel positioning and operations at Higashi-Ogishima DC while expanding cargo bookings.
2. Demand for storage is strong at Higashi-Ogishima DC, which is in a good location and has advanced facilities. Nichirei will take further cargo bookings in line with operations at No. 2 building, which is planned to start operation in 2013.
3. With the expansion of operations at Higashi-Ogishima DC, Nichirei will rearrange cargo in the Tokyo area to improve efficiency in distribution, making the most of the features of each warehouse.

Changes in inventory at Higashi-Ogishima DC



Main facilities of Higashi-Ogishima DC



Outline of No. 2 building
 Capacity: Approximately 40,000 tons
 Investment amount: 5.8 billion yen
 The building is planned to start operation in the first half of 2013. Combined with No. 1 building, the capacity will become approximately 80,000 tons, one of the largest in Japan.

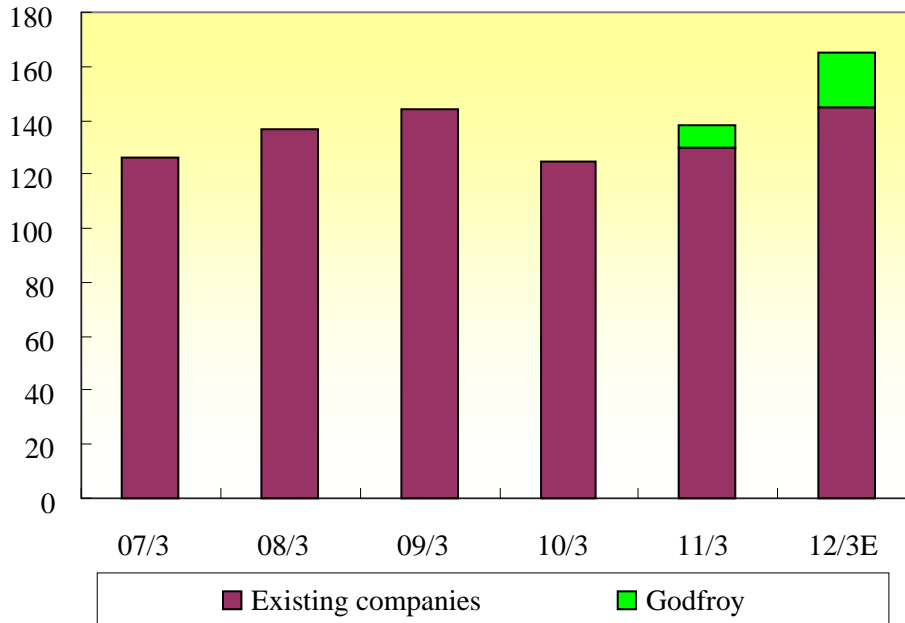
Position of Higashi-Ogishima region
 The Higashi-Ogishima region is a hub of cold storage logistics that has the largest capacity in Japan.

Food Logistics Performing Well Despite Worsening Economic Circumstances in Europe



1. Sales are expected to exceed the level in the fiscal year ended March 2009, when sales were strong, in local currency terms, although a weak euro has an adverse effect when sales are translated into yen in consolidated results. HIWA, which primarily handles fruit juice, performed well, and its facilities were full of goods.
2. The Group was not significantly affected by the crisis in Europe, partly because it chiefly handles foods and thus is not particularly susceptible to economic conditions and partly because it does not have key bases in Southern Europe.
3. The Group will promote collaboration among Group companies so that they share customers and logistic facilities.

Sales
(Million euros) Trends in sales in Europe in local currencies



Topics in overseas operations

1. Poland (FLP)

Operations for a major mass retailer started in August and have become a new pillar of stable revenue.

2. The Netherlands (HIWA)

In response to strong demand for the storage of fruit juice, expansion started in October. Storage capacity will increase around 10% when the addition starts operation next spring.

3. China (Shanghai Fresh Line Express)

The construction of the second center, which is scheduled to start operation next spring, began in October. Combined with the existing facilities, storage capacity will increase threefold.

Reference Materials

Summary of Consolidated Results in the First Half of Fiscal Year Ending March 31, 2012

Unit: 100 million yen (amounts less than 100 million yen are rounded off, some fractional amounts have been adjusted)

	Q2 (Cumulative)					Total (Q3 and Q4)					Full year				
	Actual	Change from FY11/3 Q1-Q2		Change from initial forecast		Forecast	Change from FY11/3 Q3-4		Change from initial forecast		Forecast	Change from FY11/3		Change from initial forecast	
		Amount	Ratio	Initial forecast	Change		Amount	Ratio	Initial forecast	Change		Amount	Ratio	Initial forecast	Change
Processed Foods	869	61	8%	820	49	871	60	7%	820	51	1,740	121	7%	1,640	100
Pre-Cooked Frozen Foods for Household Use	258	25	11%	240	18	256	9	3%	249	7	514	34	7%	489	25
Pre-Cooked Frozen Foods for Commercial Use	398	22	6%	390	8	407	12	3%	407	-0	805	34	4%	797	8
Health Value	29	2	9%	30	-1	25	3	15%	29	-4	54	6	12%	59	-5
Other	184	11	7%	160	24	183	37	25%	135	48	367	48	15%	295	72
Marine Products	327	-18	-5%	307	20	328	5	1%	344	-16	655	-13	-2%	651	4
Meat and Poultry Products	376	-8	-2%	381	-5	359	-39	-10%	378	-19	735	-48	-6%	759	-24
Logistics	748	46	7%	730	18	752	60	9%	756	-4	1,500	106	8%	1,486	14
Logistics Network	413	29	8%	399	14	415	30	8%	416	-1	828	59	8%	815	13
Regional Storage	233	10	4%	230	3	228	14	7%	230	-2	461	24	5%	460	1
Overseas	95	16	20%	93	2	96	11	13%	98	-2	191	27	16%	191	0
Other/Intersegment	7	-8	-54%	8	-1	13	4	42%	12	1	20	-4	-16%	20	0
Real Estate	26	-9	-26%	25	1	25	-6	-20%	26	-1	51	-15	-23%	51	0
Other	29	-2	-5%	30	-1	31	-1	-2%	33	-2	60	-2	-4%	63	-3
Adjustment	-109	3	-	-115	6	-112	-10	-	-113	1	-221	-6	-	-228	7
Total Net Sales	2,266	74	3%	2,178	88	2,254	68	3%	2,244	10	4,520	142	3%	4,422	98
Processed Foods	26	1	3%	7	19	24	3	15%	29	-5	50	4	8%	36	14
Marine Products	4	-3	-39%	2	2	2	3	-	4	-2	6	0	1%	6	0
Meat and Poultry Products	3	3	579%	3	0	3	-1	-19%	4	-1	6	2	55%	7	-1
Logistics	37	-2	-6%	32	5	36	2	7%	38	-2	73	0	0%	70	3
Logistics Network	13	-1	-10%	12	1	15	3	28%	14	1	28	2	7%	26	2
Regional Storage	22	-1	-6%	20	2	20	1	5%	23	-3	42	-1	-1%	43	-1
Overseas	6	2	53%	4	2	4	1	32%	5	-1	10	3	43%	9	1
Other/Intersegment	-4	-1	62%	-4	0	-3	-3	570%	-4	1	-7	-4	155%	-8	1
Real Estate	12	-7	-35%	11	1	9	-8	-48%	10	-1	21	-15	-41%	21	0
Other	2	0	10%	0	2	2	0	-14%	2	0	4	-0	-4%	2	2
Adjustment	-0	2	-	-1	1	0	0	-	-1	1	0	2	-	-2	2
Total Operating Income	83	-6	-7%	54	29	77	-1	-1%	86	-9	160	-7	-4%	140	20
Recurring Income	78	-8	-9%	47	31	71	-4	-6%	79	-8	149	-12	-8%	126	23
Net Income	42	-9	-18%	27	15	39	50	-	43	-4	81	41	100%	70	11

Factors Influencing Changes in Consolidated Balance Sheet for FY12/3 Interim

Unit: 100 million yen (amounts less than 100 million yen are omitted)

Item	11/9	11/3	Change (Amount)	
[Assets]				
Current assets	1,081	1,031	49	(i)
Fixed assets	1,784	1,813	-29	(ii)
Total assets	2,865	2,845	19	
[Liabilities/ Shareholders' equity]				
Current liabilities	926	1,103	-177	(iii)
Fixed liabilities	747	564	183	(iii)
Total liabilities	1,673	1,668	5	
Net assets	1,191	1,177	13	(iv)
(Shareholders' equity)	1,158	1,150	8	
Interest-bearing debt	970	969	0	(iii)
(Excluding lease obligations)	736	724	11	
Item	11/9	10/9	Change (Amount)	
Capital investment	46	99	-53	(v)
(Excluding leased assets)	35	89	-54	
Depreciation and amortization	74	67	6	
(Excluding leased assets)	55	49	5	

Main Factors

- (i) Notes and accounts receivable and inventories in current assets rose, reflecting an increase in sales and seasonal factors. The Company took away ¥5.8 billion from cash and time deposits, which it increased to secure liquidity in hand after the earthquake.
- (ii) Tangible fixed assets declined ¥2.3 billion, reflecting the depreciation of facilities in which investments were made in the previous fiscal year.
- (iii) The Company issued bonds worth ¥20 billion to secure stable, long-term funds. Meanwhile, short-term bank loans and commercial papers declined ¥8.6 billion and ¥10 billion, respectively.
- (iv) A decrease of ¥1.8 billion from the acquisition of treasury stock is included.
- (v) The main capital investment in the second quarter: Kagoshima-Soo DC

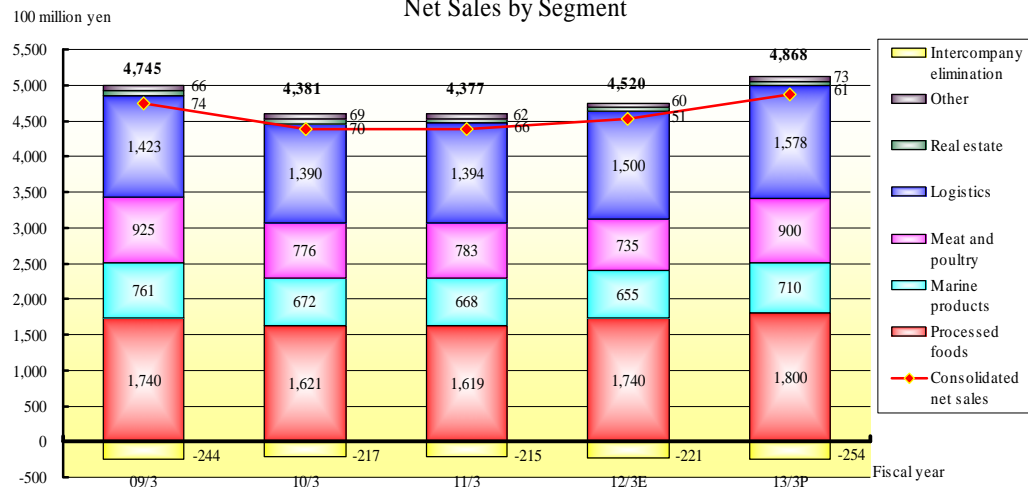
Factors Influencing Changes in Non-Operating Revenues/Expenses and Extraordinary Income/Losses for FY12/3 Interim

(100 million yen; amounts less than 100 million yen are omitted) Positive numbers indicate profits		Q2 (Cumulative)					Full year		
		11/9	10/9	Change (Amount)			Forecast	Change from FY11/3 (Amount)	Change from initial forecast (Amount)
[Non-operating Revenues/Expenses] (Main Item)		-5	-3	-1	[Non-operating Revenues/Expenses] (Main Item)		-11	-5	+3
Dividend income and interest expenses, net		-2	-3	+0	Dividend income and interest expenses, net		-10	+0	+4
[Extraordinary Income/Loss] (Main Item)		-7	-5	-2	[Extraordinary Income/Loss] (Main Item)		-7	+65	-2
Gain on sales of fixed assets		+4	+4	-0	Gain on sales of fixed assets		+7	-2	+3
Loss on disaster	(i)	-3	-	-3	Loss on disaster	(i)	-3	+28	-3
Loss on adjustment for changes of accounting standard for asset retirement obligations	(ii)	-	-7	+7	Loss on adjustment for changes of accounting standard for asset retirement obligations	(ii)	-	+7	-
Loss on valuation of investment securities	(iii)	-6	-0	-6	Loss on valuation of investment securities	(iii)	-6	-6	-6
					Compensation income	(iv)	-	-30	-
					Loss on revision of retirement benefit plan	(v)	-	+66	-

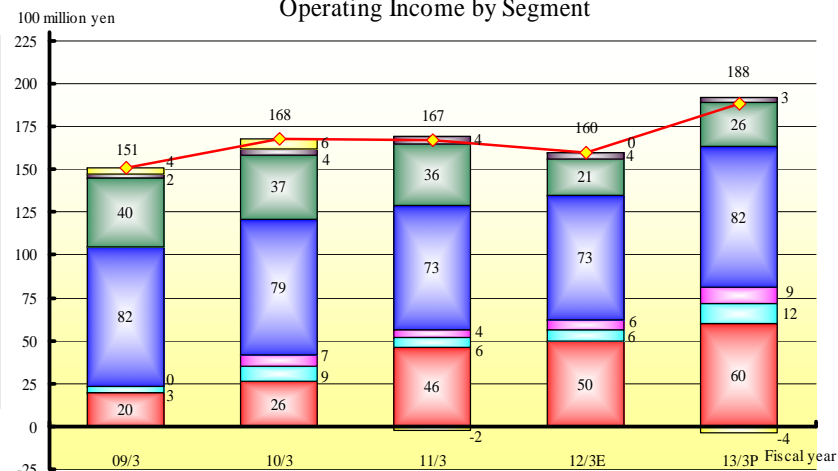
- (i) Extraordinary loss as a result of the impact of the Tohoku-Kanto Earthquake
- (ii) Extraordinary loss associated with the application of the revised accounting standard for asset retirement obligations
- (iii) Extraordinary loss associated with declines in stock prices

- (iv) Extraordinary profit from a gain on the establishment of superfices
- (v) Extraordinary loss associated with a change in the retirement benefit plan

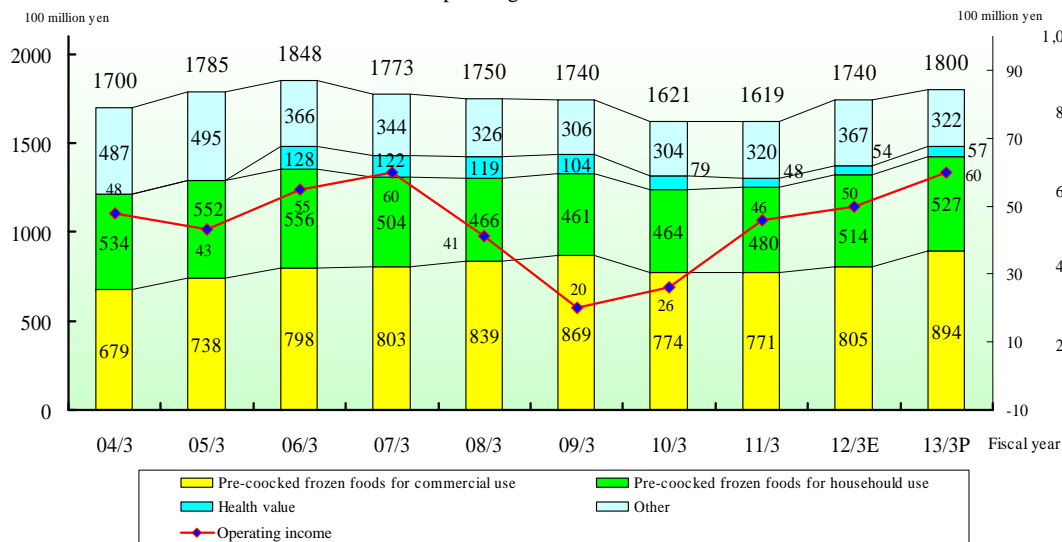
Net Sales by Segment



Operating Income by Segment

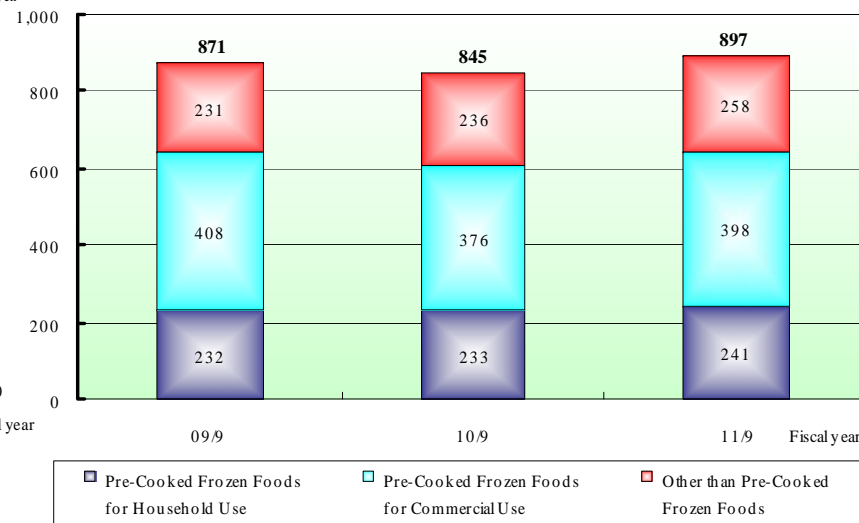


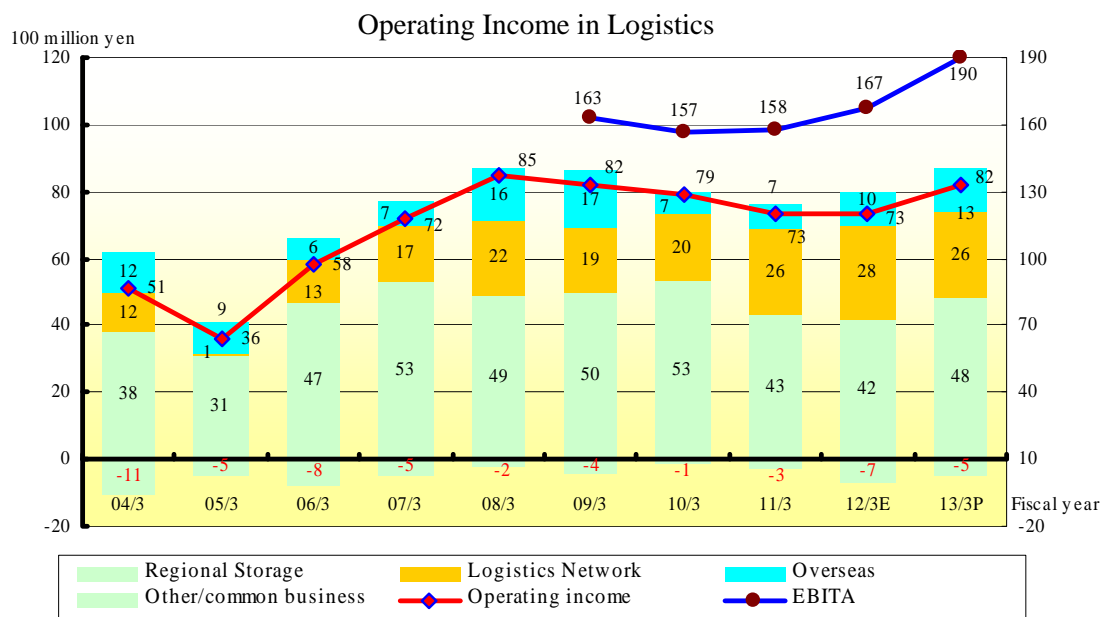
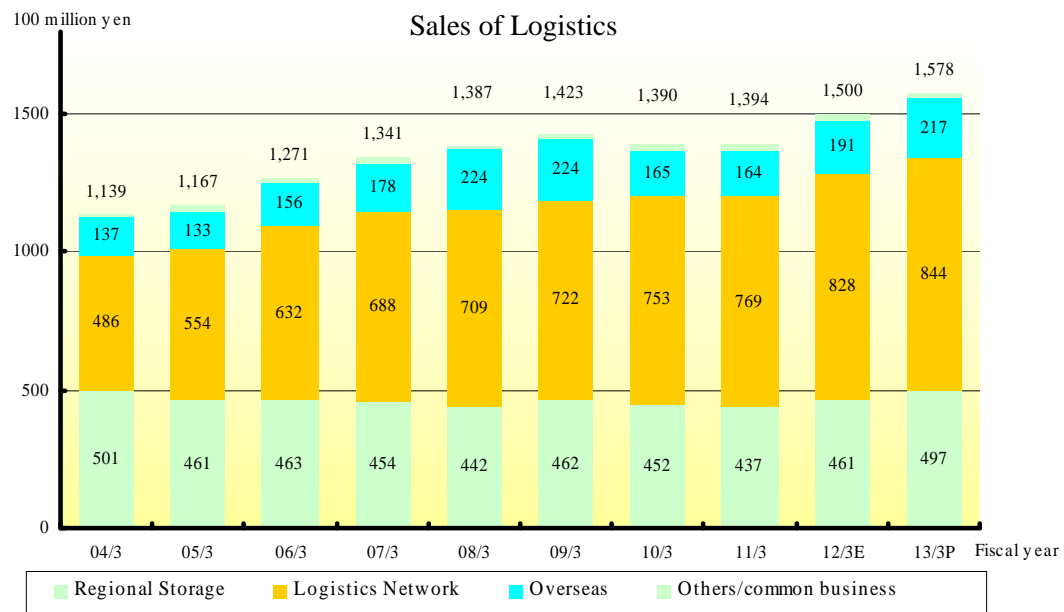
Net Sales and Operating Income of Processed Foods



Historical Net Sales for Frozen Foods

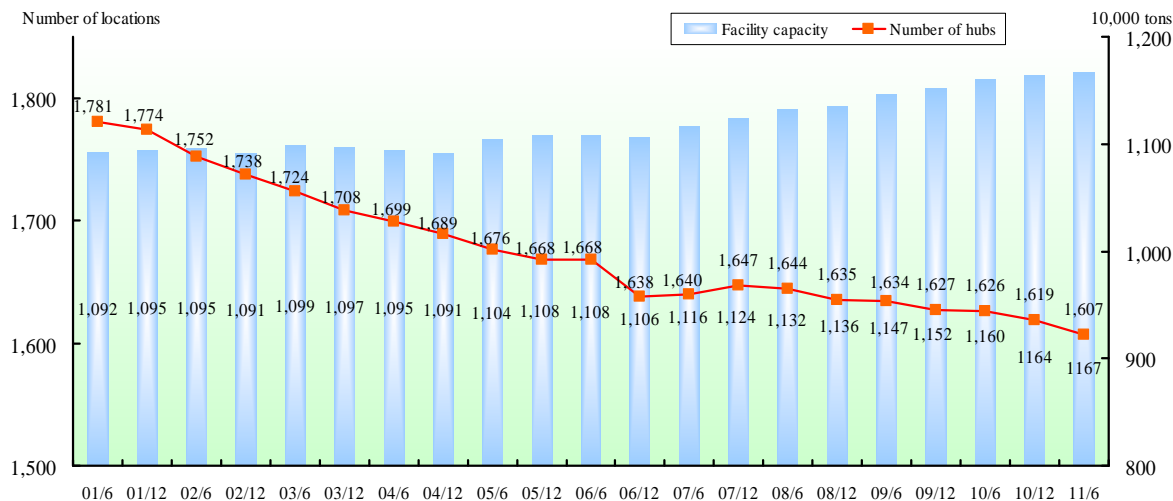
(Based on definitions from the Japan Frozen Food Association, includes processed foods as well as marine products, meat and poultry products)





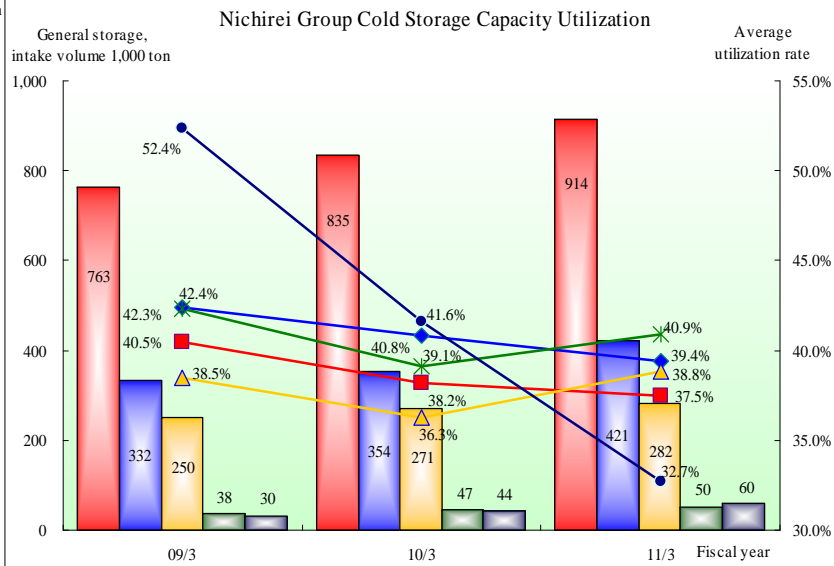
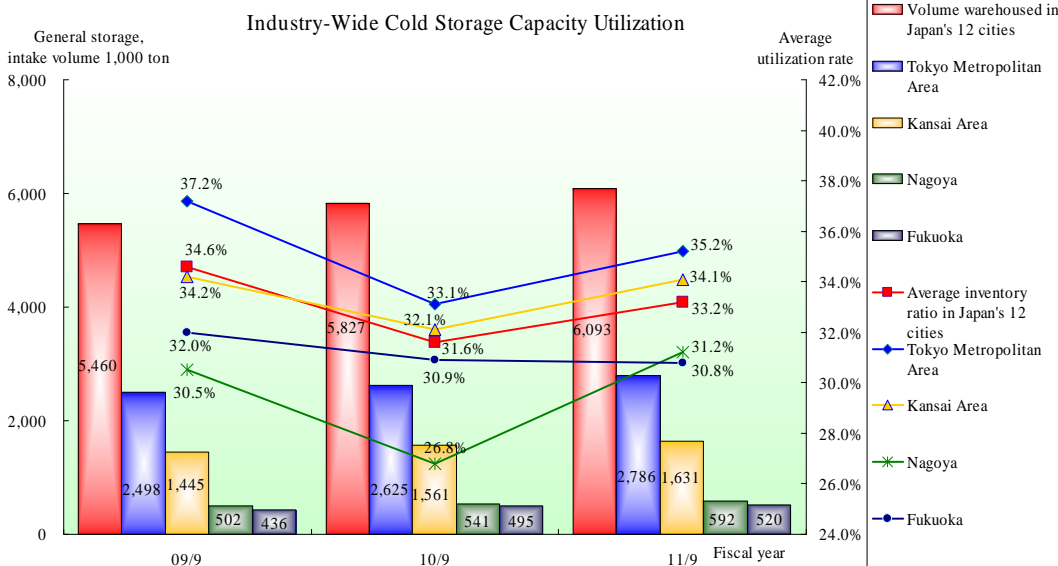
Change in Cold Storage Industry Capacity

(Compiled using data from the Japan Association of Refrigerated Warehouses)



Cold Storage Capacity Utilization

(Industry data adapted by Nichirei from Japan Association of Refrigerated Warehouses documents)



Forward-Looking Statements

Aside from historical facts, Nichirei's present plans, forecasts and strategies as outlined in this publication consist of forward-looking statements about future business performance. These forecasts of future business performance and explanations of future business activities may or may not include words such as "believe," "expect," "plan," "strategy," "estimate," "anticipate" or other similar expressions. These statements are based on the information available to Nichirei management at the time of publication. Actual results may differ significantly from these forecasts for a variety of reasons, and readers are therefore advised to refrain from making investment decisions based solely on these forward-looking statements. Nichirei will not necessarily revise its forward-looking statements in accordance with new information, future events, and other results. Risks and uncertainties that could affect Nichirei's actual business results include, but are not limited to:

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- (2) Foreign exchange rate risks, especially as regards the US dollar and the euro.
- (3) Risks associated with the practicability of maintaining quality controls throughout the process from product development, procurement of raw materials, production, and sale.
- (4) Risks associated with the practicability of development of new products and services.
- (5) Risks associated with the practicability of growth strategies and implementation of low-cost systems.
- (6) Risks associated with the practicability of achieving benefits through alliances with outside companies.
- (7) Contingency risks.

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