

Summary of Consolidated Results for the Fiscal Year Ended March 31, 2011

(Stock code: 2871)

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FY11/3 Consolidated Results

Unit: 100 million yen (amounts less than 100 million yen are omitted)	Q2 (Cumulative)		Total (Q3 and Q4)		Full Year		
	Actual	Change from FY10/3 Q1-2 (Amount)	Actual	Change from FY10/3 Q3-4 (Amount)	Actual	Change from FY10/3 (Amount)	Change from Previous (E) (Amount)
Net sales	2,192	-30	2,185	+27	4,378	-3	+26
Operating income	89	+14	77	-15	166	-1	-3
Recurring Income	86	+17	75	-10	161	+6	+1
Net Income	51	+4	-11	-54	40	-50	-22
EPS (Yen)	17	+2	-3	-17	13	-16	-7

Note: (E) denotes forecasts announced on December 21, 2010.

1. Net sales

- (i) Full year net sales were on par with the previous year. In Processed Foods, sales were comparable with the previous year, with sales for household use higher than a year ago but offset mainly by declines associated with the transfer of the acerola beverage business. Chicken products showed a robust performance, benefiting from successful sales expansion. In Marine Products, sales declined 1%, while in Meat and Poultry Products, sales rose 1%. In Logistics, overall net sales remained on par with the previous fiscal year, reflecting buoyant Logistics Network and declines in inventory in Regional Storage.

2. Operating income

- (i) Overall operating income decreased only ¥0.1 billion year on year.
- (ii) Operating income in Processed Foods increased significantly, by ¥2 billion, attributable to lower costs for the purchase of chicken products and productivity improvement at the plants.
- (iii) In Marine Products, operating income declined ¥0.3 billion, primarily as a result of the effect of bad debt provision in 4Q, despite better-than-anticipated results in the first three quarters.
- (iv) In Meat and Poultry Products, revenues in the second half were not enough to absorb the declines in earnings in the first half, which resulted from foot-and-mouth disease and extreme heat as well as lower selling prices, and declined ¥ 0.3 billion.
- (v) In Logistics, operating income decreased ¥0.6 billion, mainly reflecting increased depreciation burden and falls in the capacity utilization rate in Regional Storage, offsetting robust results in Logistics Network.

3. Recurring income and net income

- (i) Net income for the fiscal year declined ¥5 billion year on year, the result of a gain on establishment of superficies of ¥3 billion, a loss on change of retirement benefit scheme of ¥6.6 billion and an extraordinary loss of ¥3.2 billion due to impacts of the Tohoku-Kanto Earthquake.

FY11/3 Sales and Operating Income by Segment

FY11/3 Q3 Sales and Operating Income by Segment

Unit: 100 million yen (amounts less than 100 million yen are rounded off, some fractional amounts have been adjusted)

		Q2 (Cumulative)			Total (Q3 and Q4)				Full Year				
		Actual	Change from		Actual	Change from			Actual	Change from		Change from	
			Amount	Ratio		10/3	Amount	Ratio		Amount	Ratio	(E)	Amount
Net Sales	Processed Foods	809	-45	-5%	810	768	43	6%	1,619	-2	0%	1,603	16
	Pre-Cooked Frozen Foods for Household	233	1	0%	247	232	15	7%	480	16	3%	468	12
	Pre-Cooked Frozen Foods for Commercial	376	-31	-8%	395	366	29	8%	771	-3	0%	782	-11
	Health Value	27	-22	-46%	22	30	-8	-28%	48	-31	-39%	52	-3
	Other	173	8	5%	146	139	7	5%	319	15	5%	301	18
	Marine Products	344	7	2%	324	335	-11	-3%	668	-4	-1%	670	-2
	Meat and Poultry Products	384	1	0%	399	393	6	2%	783	6	1%	770	13
	Logistics	702	7	1%	692	696	-3	0%	1,394	4	0%	1,402	-8
	Logistics Network	384	14	4%	385	382	2	1%	769	16	2%	774	-5
	Regional Storage	224	-8	-4%	213	220	-6	-3%	437	-15	-3%	444	-7
	Overseas	80	-4	-5%	85	82	3	4%	164	-1	-1%	161	3
	Other/Intersegment	14	6	68%	9	12	-2	-18%	24	4	19%	23	1
	Real Estate	35	0	-1%	31	35	-3	-10%	66	-4	-5%	67	-1
	Other	30	-4	-11%	32	35	-3	-9%	62	-7	-10%	63	-1
Intercompany Eliminations and Corporate	-112	3	—	-103	-102	0	—	-215	3	—	-223	8	
Total	2,192	-31	-1%	2,186	2,158	28	1%	4,378	-3	0%	4,352	26	
Operating Income	Processed Foods	25	20	377%	21	20	1	4%	46	20	80%	47	-1
	Marine Products	7	3	91%	-1	5	-6	-114%	6	-3	-34%	10	-4
	Meat and Poultry Products	0	-2	-83%	3	4	0	-13%	4	-3	-43%	3	1
	Logistics	39	-2	-5%	34	38	-4	-11%	73	-6	-7%	73	0
	Logistics Network	14	5	47%	12	10	1	14%	26	6	30%	27	-1
	Regional Storage	23	-5	-18%	20	25	-5	-21%	43	-10	-20%	43	0
	Overseas	4	-1	-25%	3	2	1	50%	7	0	-3%	6	1
	Other/Intersegment	-2	0	—	-1	1	-1	—	-3	-1	—	-3	0
	Real Estate	19	0	2%	17	19	-2	-10%	36	-2	-4%	38	-2
	Other	2	0	15%	2	3	0	-12%	4	0	-2%	3	1
	Intercompany Eliminations and Corporate	-2	-5	—	0	4	-4	—	-2	-8	—	-4	2
Total	90	15	19%	77	93	-16	-17%	167	-1	-1%	170	-3	

1. Processed Foods

- (i) Overall net sales were on par with the previous year.
- (ii) In Pre-Cooked Frozen Foods for Household Use, sales increased 3% year on year, attributable to a recovery in the market and a new product launch in chicken and other products. Sales of rice products such as “Honkaku-itame Cha-han (Authentic Fried Rice)” were also strong.
- (iii) In Pre-Cooked Foods for Commercial Use, sales remained on par with the previous fiscal year, owing mainly to the disappointing performance in rice products, despite a rapid recovery in the second half in chicken products from the effect of the termination of unprofitable OEM procurement in the previous fiscal year.
- (iv) Sales increased 5% year on year in other processed foods. Agricultural products such as soybean in pods and broccoli performed well, aided by sharp increases in prices of fresh vegetables due to the scorching heat, which also contributed to the increased handling of packaging ice.
- (v) In Health Value, sales declined 39% year on year, reflecting the effect of the sale of the acerola beverage business in the previous fiscal year.
- (vi) Operating income in Processed Foods increased significantly, rising ¥2 billion. This was mainly attributable to improved costs as a result of the termination of unprofitable OEM procurement of chicken products and productivity improvement at the Company’s own plants in Japan, offsetting an increase in the cost of non-operation in Q4 due to a delay in the start up of operations at a new plant in Thailand.

2. Marine Products

- (i) Net sales declined 1% year on year as a result of prudent volumes handled, reflecting rises in local prices. Volumes of shrimp produced in Southeast Asia, our mainstay product, increased, while volumes of octopus, salmon and trout decreased in Marine Products.
- (ii) Operating income was down ¥0.3 billion year on year. Although improved profitability of octopus and shrimp and the move into profitability of northern frozen fish, mainly processed in China on consignment, helped to maintain the strong level of the previous year, bad debt provision and losses on defective products in Q4 led to a drop in operating income.

3. Meat and Poultry Products

- (i) Overall net sales increased 1% year on year.
- (ii) Operating income deteriorated by ¥0.3 billion yen because of rising costs of purchase, resulting from the foot-and-mouth disease and extreme heat in the first half, which could not entirely be passed on to the selling prices under the deflationary environment. Contributions to revenues in the second half from a recovery in domestic market conditions for chicken and beef and robust processed foods were not enough to absorb the declines in the first half.

4. Logistics

- (i) Overall net sales were comparable with the previous fiscal year. Operating income came in line with the Company’s original forecast, posting a fall of ¥0.6 billion year on year, primarily attributable to increased depreciation burden.
- (ii) Logistics Network: Net sales rose 2% over the previous year, thanks to the contribution of new transfer centers and higher sales in the transport and delivery business. Operating income was up ¥0.6 billion as net sales increased and profitability continued to improve with higher vehicle allocation efficiency.
- (iii) Regional Storage: Net sales declined 3%, reflecting a trend among cargo owners to reduce inventories. Operating income fell ¥1 billion, mainly because of an increase in depreciation expenses related to capital spending as well as a fall in the capacity utilization rate.
- (iv) Overseas: Both net sales and operating income were reduced with the effect of foreign exchange and falls in the volumes handled of core products such as chicken products, despite the positive effects of the acquisition of Godfroy in France and strong volumes handled of fruit juice.

5. Other

- (i) In Bioscience, net sales and operating income shrank, owing to a fall in the volume of influenza test kits, which had performed well in the previous year. However, operating income was higher than the original forecast, thanks to contributions from other products.

Factors Influencing Changes in Consolidated Balance Sheet for FY11/3

Unit: 100 million yen (amounts less than 100 million yen are omitted)

Item	11/3	10/3	Change (Amount)	
[Assets]				
Current assets	1,031	948	+83	(i)
Fixed assets	1,813	1,826	-12	(ii)
Total assets	2,845	2,774	+70	
[Liabilities/ Shareholders' equity]				
Current liabilities	1,103	895	+207	(iii)
Fixed liabilities	564	652	-87	(iii)
Total liabilities	1,668	1,548	+120	
Net assets	1,177	1,226	-49	(iv)
(Shareholders' equity)	1,150	1,159	-8	
Interest-bearing debt	969	857	+111	(iii)
(Excluding lease obligations)	724	609	+115	
Item	11/3	10/3	Change (Amount)	
Capital investment	210	236	-25	(v)
(Excluding lease assets)	172	172	-0	
Depreciation and amortization	141	135	+6	
(Excluding lease assets)	104	97	+6	

Main Factors

- (i) The Company added ¥4.5 billion to cash and time deposits to secure liquidity in hand after the disaster.
- (ii) Tangible and intangible fixed assets increased ¥4.2 billion, primarily as a result of capital investment and the acquisition of Godfroy in France. Prepaid pension expenses decreased ¥5.5 billion, reflecting the change of retirement benefit scheme.
- (iii) Interest bearing debt expanded ¥11.1 billion as a result of increased capital investment and the addition to cash and time deposits.
- (iv) Acquisition of treasury stocks, depreciation of the euro and falling share prices resulted in a decrease of ¥4.9 billion.
- (v) Major capital investments
 - (Processed Food)
 - GFPT Nichirei, Surapon Nichirei Foods Co., Ltd. (Kabinburi No. 2 Plant)
 - (Logistics)
 - Higashi-Ogishima DC, Fukuoka-Higashihama DC, So-o DC

Factors Influencing Changes in Non-Operating Revenues/Expenses and Extraordinary Income/Losses for FY11/3

Unit: 100 million yen (amounts less than 100 million yen are omitted) Positive numbers indicate profits		Full Year				
		11/3	10/3	(E)	Change from FY10/3 (Amount)	Change from Previous (E) (Amount)
[Non-Operating Revenues/Expenses]		-5	-13	-10	+7	+4
(Main Item)						
Dividend income and interest expenses, net		-8	-11	-11	+2	+2
Other income		+3	-1	+2	+3	+0
[Extraordinary Income/Loss]		-72	-10	-56	-61	-16
(Main Item)						
Gain on sales of property, plant and equipment	(i)	+10	+2	+5	+7	+5
Gain on transfer of business	(ii)	-	+8	-	-8	-
Compensation income	(iii)	+30	-	+30	+30	+0
Loss on revision of retirement benefit plan	(iv)	-66	-	-68	-66	+1
Loss on disaster	(v)	-31	-	-	-31	-31

Note: (E) denotes forecasts announced on December 21, 2010.

- (i) Gain on land sales, etc.
- (ii) The effect of capital gains from the sale of the acerola beverage business in the previous fiscal year disappeared.
- (iii) Extraordinary profit from gain on establishment of superficies
- (iv) Extraordinary losses increased with losses on adjustment for changes in the accounting standard for asset retirement obligations.
- (v) Extraordinary loss as a result of the impacts of the Tohoku-Kanto Earthquake (details by segment are given on page 6.)

Major Components of Extraordinary Loss from the Impacts of the Disaster

Unit: 100 million yen (rounded off below 100 million yen)

Segment	Loss relating to inventory	Loss relating to fixed assets	Other loss	Total (¥100 million)	Major affected business establishment
Processed Foods	3	1	2	6	Nichirei Foods (Shiroishi, Yamagata, Funabashi), Chiba Chikusan Kogyo
Marine Products	2	5	0	7	Maruichikakou (Onahama, Kesenuma)
Meat and Poultry	0	-	0	0	Nichirei Fresh Farm (head office, Hirono Farm)
Logistics	-	15	4	19	Logistics Network (Sendai Distribution, Miyagino, Sendai) Nichirei Logistics Tohoku (Sendai-Minami) Nichirei Logistics Kanto (Tokyo) Kyokurei (Daikoku, Yamashita)
Real Estate	-	0	-	0	
Total	5	21	6	32	

Treasury stock acquisition by the Company

[Purpose]

To contribute to formation of stable and appropriate share price of the Company's stock through acquisition of treasury stock

(i) Target number in medium plan: 15 million shares (approximately 5% of total outstanding shares)

(ii) Target number until June 23, 2011

• 7 million shares (upper limit)

• Acquisition value: 2.8 billion yen (upper limit)

(iii) Status of acquisition as of April 30, 2011

• 4.7 million shares

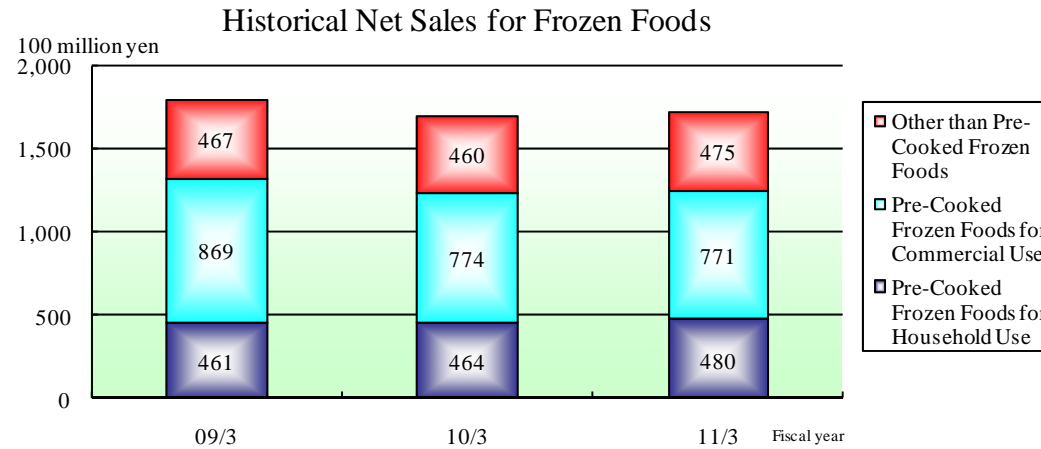
• Acquisition value: 1.8 billion yen

Remaining shares to be acquired: 2.3 million shares

Reference Data

Historical Net Sales for Frozen Foods

(Based on definitions from the Japan Frozen Food Association, includes processed foods as well as marine products, meat and poultry products)

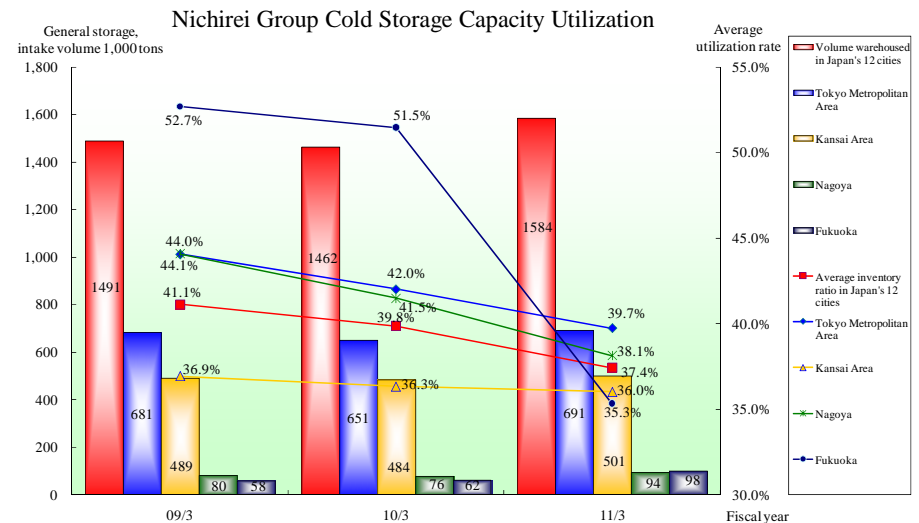
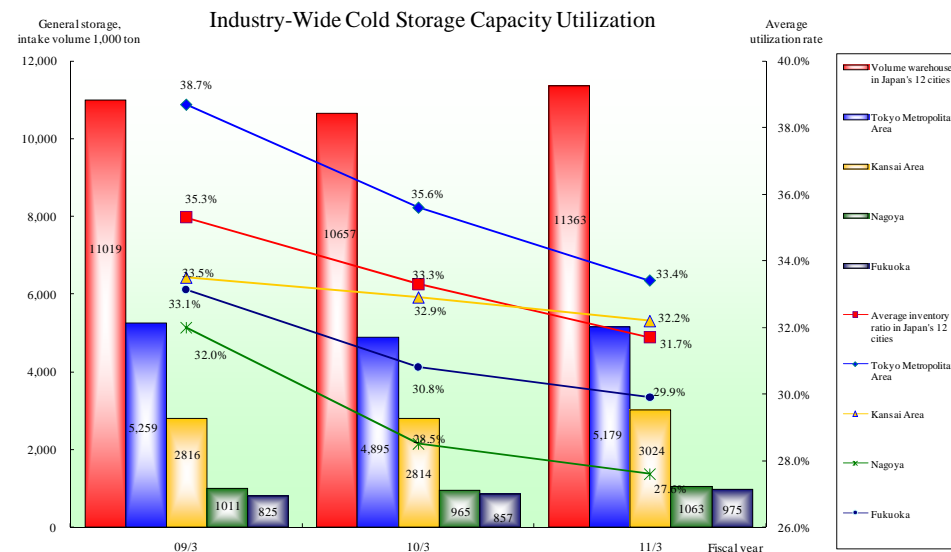


(As of January 1, 2011)

Name of Company/Group	Number of base	Capacity 10 thousand tons	Change compared to 10/1	Capacity share	Major region
Nichirei Group	81	134	2	12%	Nationwide
Yokohama Reito	42	71	0	6%	Nationwide
Maruha-Nichiro Group	36	58	0	5%	Nationwide
Toyo Suisan Group	16	34	0	3%	Nationwide
Nippon Suisan Group	16	33	1	3%	Nationwide
Hutech norin	14	21	0	2%	Nationwide
Igarashi Reizo	9	23	2	2%	Kanto
Matsuoka	6	16	0	1%	Kanto, Kansai, Chugoku
Konoike Transport	13	15	0	1%	Nationwide
Hosen Cold Storage	4	14	0	1%	Kansai
K.R.S. Corporation	22	14	0	1%	Nationwide
Futaba	5	13	1	1%	Kanto
HYOSHOKU	7	11	0	1%	Kansai
HOHSUI	8	11	1	1%	Kanto
Yamate Reizo	5	10	0	1%	Kanto, Chubu
Kowan Reizo	6	9	0	1%	Kanto, Kansai, Kyushu
Kawanishi Warehouse	6	8	0	1%	Kanto, Kansai
Tokyo Toyomi Reizo	3	7	0	1%	Kanto
Others	1,320	663	6	57%	
Total	1,619	1,164	12	100%	

Cold Storage Capacity Utilization

(Industry data adapted by Nichirei from Japan Association of Refrigerated Warehouses documents)



* The Sapporo and Ishikari region and the Nagoya and Bihoku region are included.

* With respect to the data for FY11/3, data for Sendai City in March were prepared on the premise that there were no warehousing and delivery given the impact of the disaster.

Forward-Looking Statements

Aside from historical facts, Nichirei's present plans, forecasts and strategies as outlined in this publication consist of forward- looking statements about future business performance. These forecasts of future business performance and explanations of future business activities may or may not include words such as "believe," "expect," "plan," "strategy," "estimate," "anticipate" or other similar expressions. These statements are based on the information available to Nichirei management at the time of publication. Actual results may differ materially from these forecasts for a variety of reasons, and readers are therefore advised to refrain from making investment decisions based solely on these forward-looking statements. Nichirei will not necessarily revise its forward-looking statements in accordance with new information, future events, and other results. Risks and uncertainties that could affect Nichirei's actual business results include, but are not limited to:

- (1) Changes in the economic conditions and business environment that may affect the Nichirei Group's business activities.
- (2) Foreign exchange rate risks, especially as regards the US dollar and the euro.
- (3) Risks associated with the practicability of maintaining quality controls throughout the process from product development, procurement of raw materials, production, and sale.
- (4) Risks associated with the practicability of development of new products and services.
- (5) Risks associated with the practicability of growth strategies and implementation of low-cost systems.
- (6) Risks associated with the practicability of achieving benefits through alliances with outside companies.
- (7) Contingency risks.

However, factors that may affect the performance of the Nichirei Group are not limited to those listed above. Further, risks and uncertainties include the possibility of future events that may have a serious and unpredictable impact on the Group. This publication is provided for the sole purpose of enhancing the reader's understanding of the Nichirei Group, and should not be taken as a recommendation regarding investment decisions.